

# LETTER OF INTENT (LOI)



Entergy Texas is committed to providing leadership by assisting its partners in developing and implementing strategies to address rising energy costs. We are proud to offer the Entergy Solutions Program, which is available to select Entergy Texas electric commercial customers.

Both cash and non-cash incentives are available for implementing energy efficiency improvements during the program year. These incentives are available for qualifying measures that reduce peak electric demand installed in new construction and retrofit projects. Entergy Texas has contracted with CLEAResult to implement, promote and administer the program.

The Letter of Intent (LOI) is to confirm that \_\_\_\_\_, (herein referred to as the “Partner”) is participating in the Entergy Solutions Program (the “Program”).

By signing this document, I agree that: (1) I have reviewed the program description; (2) I represent the Partner during participation in this Program; and (3) I understand and agree to the following program elements:

## VOLUNTARY INVOLVEMENT

This Program is voluntary and although I am not required to take any specific action, it is my intent to take advantage of one or more of the program offerings. Partner may terminate this LOI at any time, without penalty. Partner will automatically be re-enrolled in new program year if there are no changes to Partner information.

## OVERSUBSCRIPTION

The incentives (cash and non-cash) offered through this program are limited. If more Entergy Texas Partner projects are submitted than program budgets can accommodate, the incentives will be awarded on a first-come, first-served basis, determined by available program funding. Decisions regarding approval of incentives offered under this program are solely within the responsibility of Entergy Texas.

## PROGRAM EXCLUSIVITY

For the specific facilities and projects identified in the Entergy Solutions Program, the Partner will not participate in other energy efficiency programs sponsored by Entergy Texas within the same calendar year, with the exception of the Entergy Texas Load Management Program.

## PROGRAM PROMOTION

Partner will allow the Entergy Solutions Program to use Partner’s name to promote participation in the program to entities such as potential program partners, utilities, federal, state, or local entities, and the general public.

## PRINCIPLES OF AGREEMENT

I understand that to receive the benefits from the Program, I need to ensure that we complete the following steps:

### OPPORTUNITY ASSESSMENT

The Opportunity Assessment (OPA) is a tool used to identify the energy efficiency of buildings or operations;



if chosen, I will collaborate with CLEAResult to identify opportunities for the Partner. I may use any means I choose to identify the opportunities and this Program can provide assistance at my request. I may also submit any energy assessments that were completed prior to the date of this Letter of Intent. This Program does not endorse or require the use of any specific assessment provider and Entergy Texas, this Program and/or CLEAResult are not responsible for the assessment in any way.

#### PRE-INSTALLATION INSPECTION

In order to receive any cash incentives offered under this Program, I need to collaborate with CLEAResult to permit a pre-installation inspection and provide other verifying project information including pictures, plans, submittals, savings summaries and invoices before installing the energy conservation measure(s). I may complete the project(s) without any communication or approval from CLEAResult if the Partner does not want to receive the incentives offered under this Program.

#### PROJECT SELECTION & PROGRAM FUNDS RESERVATION

If I want to proceed with the energy improvement project(s) identified in the OPA, cash incentives from this Program will be reserved through a savings statement. The minimum project size is 10 kW.

#### PROJECT INSTALLATION

After a pre-installation inspection, the Partner may install the efficiency project(s) utilizing any means or provider they choose. Entergy Texas and its Program Implementer, CLEAResult, will not sell, provide and/or warrant any materials or installation services for the project(s).

#### SUBMIT DOCUMENTATION

Partner agrees to submit to CLEAResult a copy of the original invoice for equipment cost, labor, and other costs associated with the project. If Partner uses internal labor and is therefore not invoiced for labor, Partner will submit to CLEAResult a copy of the equipment invoice and an estimate of internal labor spent. Your Program Representative can assist you in determining the cost.

#### POST-INSTALLATION INSPECTION

In order to receive cash incentives from this Program, I need to collaborate with CLEAResult to permit a post-installation inspection and/or provide other verifying information after installing the project(s). Partner or contractor must communicate to CLEAResult or Entergy Texas on any scope of work changes BEFORE post inspection is scheduled. Any changes may affect estimated energy savings and cash incentives. The Commercial Solutions Program will pay monetary incentives to Partner or contractor, as discussed in program materials, for eligible energy efficiency savings achieved by projects that are completed no later than November 15<sup>th</sup> of each program year.

#### PAYMENT OF CASH INCENTIVES

Following project completion and energy reduction verification, Entergy Texas will issue a check to the Partner or contractor for the cash incentive. The amount of the incentive will be based upon the verified, qualifying measures completed. Incentive funds are limited to a Program budget. If the Program's budget is fully reserved, projects will be placed on a waitlist and will be reviewed based on the date received, as program funds become available. Partner acknowledges that projects that receive monetary incentives in the Entergy Solutions Program would not have been accomplished, or would have been completed with less efficient equipment, except for the incentives and other services provided by this program.



# ACCEPTANCE OF AGREEMENT

By endorsing below, your organization accepts this agreement with the Entergy Solutions Program, sponsored by Entergy Texas and conducted by CLEARResult. **This agreement should be signed by your energy manager, facilities manager or other upper-level management.**

ENTERGY SOLUTIONS PARTNER

ENTERGY TEXAS

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

**Mark Delavan**  
**Program Manager**

Company: \_\_\_\_\_

Entergy Texas  
10055 Grogans Mills Rd.  
The Woodlands, TX 77380

Title: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Entergy Account #: \_\_\_\_\_

Please identify one individual from the administrative/facilities/energy management department who will be the main point of contact while working with the Entergy Solutions Program.

APPROVED POINT OF CONTACT

Name (Mr./Ms./Dr.): \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Phone: \_\_\_\_\_

Address: \_\_\_\_\_

Fax: \_\_\_\_\_

\_\_\_\_\_

Email: \_\_\_\_\_

Please sign and mail, email or fax to:

**Entergy Texas**

**ATTN: Entergy Solutions Team**

10055 Grogan's Mill Road, The Woodlands, TX 77380

Phone: (281) 297-2214 Fax: (281) 297-2237

Email: enterytx@clearesult.com

*Specific steps will vary according to the needs of the project. CLEARResult is the implementation contractor for the Entergy Texas Commercial Solutions Program.*

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